Land Agents Act 1994

Property Manager RegistrationQualifications

For unrestricted registration as a Property Manager, you must provide evidence of satisfactory completion (including status granted) in one of the qualifications listed below.

For a restricted registration (under supervision while completing training) as a Property Manager, you must provide proof of enrolment in one of the qualifications listed below. It is expected that you complete training within 12 months.

Option 1

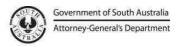
Successful completion of the following 13 units of competency:

1	CPPREP4002	Access and interpret ethical practice in real estate	
2	CPPREP4003	Access and interpret legislation in real estate	
3	CPPREP4005	Prepare to work with trust accounts	
4	CPPREP4102	Market property	
5	CPPREP4121	Establish landlord relationships	
6	CPPREP4122	Manage tenant relationships	
7	CPPREP4123	Manage tenancy	
8	CPPREP4124	End tenancy	
9	CPPREP4204	Establish commercial property lease	
10	CPPREP4233	Manage lessee relationships – commercial	
11	CPPREP4235	End commercial property lease	
12	CPPREP4503	Present at hearings in real estate	
13	BSBTWK301	Use inclusive work practices OR	
	BSBDIV301	Work effectively with diversity	

Option 2

Successful completion of the following 9 units of competency:

1	CPPDSM4007A	Identify legal and ethical requirements of property
		management to complete agency work
2	CPPDSM4009B	Interpret legislation to complete agency work or
	CPPDSM4009	Interpret legislation to complete work in the property industry
3	CPPDSM4010A	Lease property
4	CPPDSM4011A	List property for lease
5	CPPDSM4013A	Market property for lease
6	CPPDSM4015B	Minimise agency and consumer risk
7	CPPDSM4016A	Monitor and manage lease or tenancy agreement
8	CPPDSM4017A	Negotiate effectively in property transactions
9	CPPDSM4020A	Present at tribunals or
	CPPREP4503	Present at hearings in real estate



Option 3

Hold a current South Australian Sales Representative Registration (excluding registrations limited to being under supervision); *and* Successful completion of the following 8 units of competency:

1	CPPREP4121	Establish landlord relationships	
2	CPPREP4122	Manage tenant relationships	
3	CPPREP4123	Manage tenancy	
4	CPPREP4124	End tenancy	
5	CPPREP4204	Establish commercial property lease	
6	CPPREP4233	Manage lessee relationships – commercial	
7	CPPREP4235	End commercial property lease	
8	CPPREP4503	Present at hearings in real estate	

Option 4

Hold a current South Australian Sales Representative Registration (excluding registrations limited to being under supervision); *and* Successful completion of the following 4 units of competency:

1	CPPDSM4011A	List property for lease
2	CPPDSM4013A	Market property for lease
3	CPPDSM4016A	Monitor and manage lease or tenancy agreement
4	CPPDSM4020A	Present at tribunals or
	CPPREP4503	Present at hearings in real estate

Option 5

Completion of, or status granted in, the following 7 subjects offered by the **University of South Australia** as *part* of the course for the **Bachelor of Business (Real Estate Practice)** or **Bachelor of Business (Property)**:

- 1 Discovering opportunities in property
- 2 Property asset management
- 3 Business law
- 4 Fundamentals of property law
- 5 Real estate practice
- 6 Principles of economics
- 7 Property economics

Option 6

A qualification entitling the person to be registered as a land agent. See <u>the Land Agents</u> Qualifications Guidelines

For more information

Email	Website	Phone
occupational@sa.gov.au	www.cbs.sa.gov.au	131 882 (menu option 4)